

# TENDERING PROCEDURES

for 2007-2013 Transnational Cooperation Programmes

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*Ljubljana, October 5th, 2007*

# 2000-2006 PROGRAMMING PERIOD



## OPEN CALLS FOR PROPOSALS

Bottom up approach

Lack of tools to orientate project applicants

Difficulties in achieving programme objectives

## ONE STEP PROCEDURE

High level of risk for project applicants

Submission of complete application package

*At the end of the programming period, some programmes experimented new procedures*

# 2007-2013: A NEW APPROACH

**2000-2006**

**INTERREG:  
COMMUNITY INITIATIVE**

**2007-2013**

**EUROPEAN TERRITORIAL  
COOPERATION OBJECTIVE**

**Inclusion in the mainstream**

**Stronger contribution to strategic objectives  
of cohesion policy**

**More concrete achievements**

**A NEW PERSPECTIVE CALLING FOR NEW TOOLS/PROCEDURES**

# 2007-2013: STRATEGY

To raise **QUALITY OF PROJECTS** for more strategic and concrete achievements

- combination of bottom up and top down approach
- use of different procedures to better steer the implementation process
- more support and orientation in project generation phase

**CAPITALIZATION OF EXPERIENCE!**

# NEW PROCEDURES



## From OPEN CALLS to TARGETED CALLS

- focussing on relevant programme priorities
- narrowing the scope: topics, beneficiaries
- generation of strategic projects
- Terms of Reference
- thematic seminars

# NEW PROCEDURES

A faint, light-colored outline map of Europe is visible in the background of the slide, showing the continent's borders and major geographical features.

## From ONE STEP to TWO-STEP PROCEDURE

- pre-selection on the basis of a simplified form (*Expression of Interest*)
- final selection on the basis of the complete application package (invited projects only)
- more support from programme bodies

**THANK YOU FOR  
THE ATTENTION**



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